Bruce Litchfield

Vice President, Lockheed Martin Aeronautics Sustainment Operations

Workshop on Improving Defense Acquisition Workforce Capability in Data Use 14 April, 2020

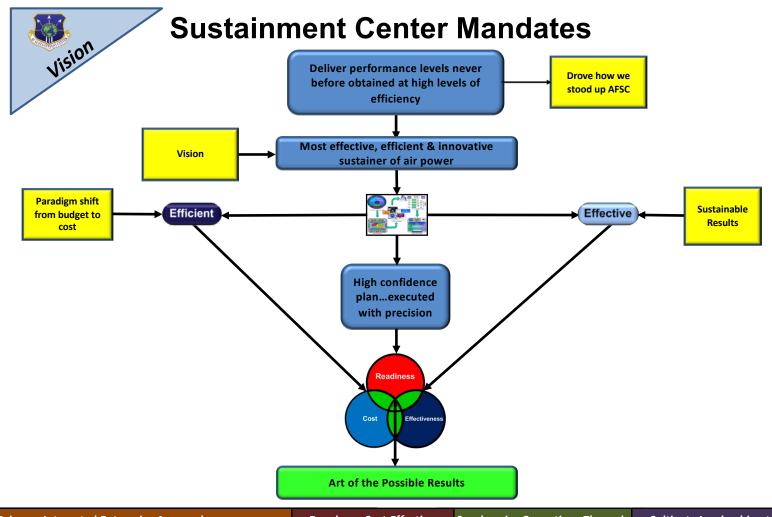


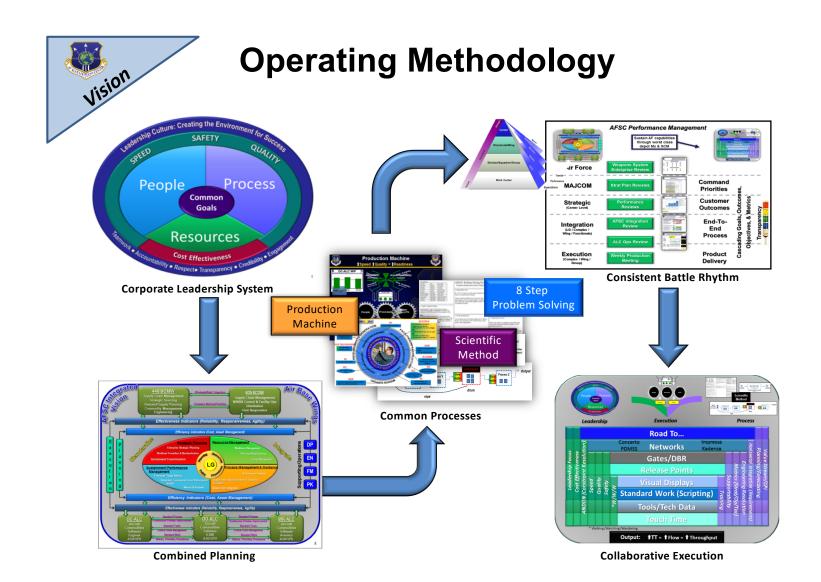
Stand up of Air Force Sustainment Center (July 2012)

- 35,000 Member Workforce
- \$16B Working Capital Fund
- Consolidate all Air Force Depot Operations
- Consolidate Air Force Organic Supply Chain
- Part of Air Force Materiel Command Reorganization

Note: the following slides (3-7) are from AFSC



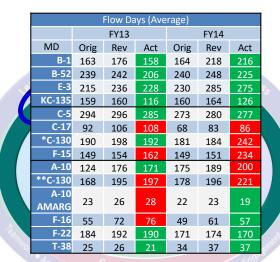






FY14 Year in Review





Cost Effectiveness

FY14 Successes



- KC-135 100% organic PDM, 100% produced early
- Produced 17 B-52s with no queue
- F-22 shift to 100% organic; 30% flow day reduction effort
- C-5 100% DDP for 3rd consecutive year
- Increased F-16 Wing production 104%
- First B-52 CONECT/PDM produced in 274 days

FY14 Lessons Learned



- Adhere to AFSC Way principles; right results, right way; stay on the path toward AFSC 3.0
- Improve SCM / Mx collaboration and anticipate precipitous drops
- Slow adaptation of Agile Manufacturing & Repair Technologies

FY15 Way Ahead



- Develop event-driven plans to increase speed
- Engineering as the accelerant
- Work with DLA to identify & correct gaps between end item rqmts & piece part forecasting
- Drive EVSAs for all machines including new systems
- Finalize acquisition strategy for IPV Gen III

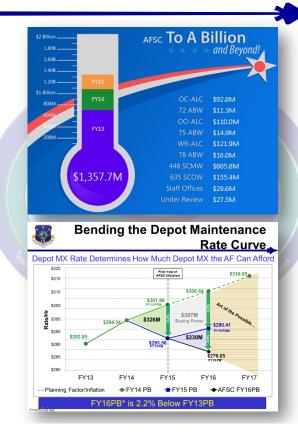


FY14
Year in
Review



AFSC

Cost Effectiveness



FY14 Successes



- Achieved Road to \$1 Billion cost focus culture change
- Established CSAG business unit
- Reduced FY16PB Composite Rate an additional 2.3% from FY15PB
- Exceeded Dir Mat'l CER goal by \$16M
- Cost-effective readiness initiatives facilitate reduced rates
 - AFSC/AFLCMC Partnership saved \$126M DMC
 - AMARG reclamation CPI \$400M
 - Strat. Sourcing \$72.5M; F108 parts saved \$1.0M

FY14 Lessons Learned



- Cost-effective practices need to be built into all processes
- Accurate rqmts in R2D2 process essential to optimize future capacity
- Early collaboration w/ supply partners

FY15 Way Ahead



- Institutionalize enduring CER processes
- Build cost effective practices into AF/DLA MOA & next generation of the IPV contract
- Bending the supply chain & depot cost curves down
- Divest, consolidate, or re-purpose infrastructure needs & wants
- Execute 635/735 merger plan



SLC

Changing a Culture



From Personality Based to Process Based

Data Use at Lockheed Martin

20 April Engagement will include discussion around:

- Lockheed Martin Digital Transformation journey
- Building a data-centric enterprise that collects, integrates and analyzes data to continually improve performance
- Applying artificial intelligence and analytics to enterprise data sources to unlock insights, predict risks and share knowledge
- Empowering the workforce to improve personal data literacy, while actively hiring data scientists and engineers



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